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# Company Profile

Optimising  
Building  
Efficiencies



# Making buildings work around the world.

Leading Edge Automation are leaders in building controls, automation, and management solution providers.

We provide the people, tools and expertise to help your buildings work efficiently and assist your business growth. Our personalised solutions allow you to harness the power of the ever-evolving world of technology that make your buildings work for you.



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# Company Overview



## About Us

Established in 1992, Leading Edge Automation are a multinational building automation provider with global offices Singapore, Malaysia, Australia and UK.

Our solutions connect all building controls and systems, enabling efficient building operations to be achieved through building automation. The advanced building automation solutions we provide allow building owners and managers to operate more effective and more efficient buildings. We specialise in all aspects of planning, design, construction and ongoing management of buildings and facilities.

The first building automation company in the world to provide complete native BACnet systems, we have now successfully installed over 3,700 Building Management Systems (BMS) and Energy Management Systems (EMS).

We are the Building Automation specialists of the Oberix Group Pty Ltd.

## The Oberix Group

We have the unique advantage of being able to draw upon other business unit specialisations to offer holistic smart building solutions.

 <b>LEADING EDGE AUTOMATION</b> Open Building Automation & Energy Management Systems	 <b>ALERTON AUSTRALIA</b> Australian business division for BMS & EMS	 <b>CONSERVIA</b> Energy Services & Energy Performance Contracting	 <b>OPERATIONAL INTELLIGENCE</b> Smart Places Advisory inc. Smart Buildings, Cities & Workplaces	 <b>ABAKUS ANALYTICS</b> People Counting & Space Utilisation
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# Company Overview

## Our Advantage



### 300+ Professional Team

Deal with a highly professional & trained team with decades of experience.



### Value

Competitive pricing & lower ongoing cost of ownership.



### Flexibility

Our open protocol systems provide flexibility of integrating to third party systems.



### Reliability

Better solution reliability and sleek project engineering tools.



### Result Driven

Approachable management for fast, quality results.



### Ongoing

Our technicians can provide 24/7 service support and continuous improvement.



## Our Markets

We have a wide range of experience in the following sectors:

- Commercial
- Education
- Government
- Healthcare & Hospitals
- Retail
- Military & Defence
- Pharmaceutical
- Data Centres
- Industrial
- Specialised



## Our Awards

Twice awarded as Business Review Weekly's fastest growing companies.





# Quality Management

Our quality management ensures we are constantly improving on our business processes and systems, ensuring we maintain our high level of customer satisfaction and service.

## Quality, Safety & Environment

We employ a Quality Management System that integrates our various internal processes and provides a systematic approach for project execution. This allows us to identify, measure, control and improve the core business processes that will ultimately lead to improved business performance.

Our aim is to always deliver quality projects that meets customer and regulatory requirements. Our quality management ensures we are constantly improving on our business processes and systems, ensuring we maintain our high level of customer satisfaction and service.

We are fully committed to:

- The health and safety of all our employees, contractors, sub-contractors, clients and the public.
- The health of the environment through a reduction in our carbon footprint which is a central part of the business.
- Providing quality products and service to our clients.

Our Health & Safety Management and Reporting procedures is regularly monitored and updated as required. This responsibility extends to all aspects of our project and site management, including subcontractors and suppliers that visit and work on our construction sites.

**The group is fully committed to the health and safety of all our employees to the extent that we have developed our own specific Health & Safety app for use by our own staff and sub-contractors.**



**SafetyBeat**



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**The right solution  
to make your  
buildings work.**